



UKSTT Breakfast Seminar – No-Dig Live 2008

‘ A Larger Specialist Contractor’s View’

Presented by

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Future Environmental Services Ltd.

- Specialist Independent Drainage Service Provider
- Formed in Scotland in 1999
- Acquired Specialist Survey Contractor Future Amtec in June 2008
- Now Operates from 7 Regional Bases across the UK
- Cleaning, Survey & Rehabilitation Services
- To Water Companies, Major Contractors, Consultants & Government Agencies
- T/O 2008/2009 circa £19.5m



WHAT ARE THE ISSUES?

- Is the Transfer Really Going to Happen?
- If so - When?
- Are we all ready to meet the Challenge with:
 - Suitably Trained People
 - Equipment that is Fit for Purpose?
 - A Common Approach to Presentation & Management of Data

SOME EXAMPLE of SPECIALIST EQUIPMENT



Troglotech Portable CCTV Unit



Lateral Inspection Pan&Tilt Camera



Remote Access Hose Reel

CLIENT/SUPPLIER NEEDS

- Certainty of Workload
- Clear regulatory targets?
- What are the costs and can they be met?
- Factors to off-set costs
- An integrated Supply Chain
- Spreading the load & balancing demand

RESOURCES

- **Existing**
 - Smaller Drainage Companies
 - Larger Specialist Suppliers
 - Main Contractors
- **Future**
 - Combination of all of the above?
 - Suitable Equipment - Mapping, CCTV & Jetting
 - Suitably trained operatives



Presenting the Data

- Uniform Approach
- Information previously wasted
- Client/Contractors/Software Providers - co-operation



Some Issues to Consider

- Where are they and how much – 80kms or 250kms?
- Poor Condition & Cleanliness – barriers to survey
- Connections – the good the bad & the ugly
- Interceptors & Traps
- Inspection Chambers – access to the pipe
- Access & Public Co-operation

Conclusions & Solutions

- We must have visibility
- We need the time
- Will there be the money?
- Is there the will to co-operate - Regulators, Clients & Suppliers?